GIGSALAD leads

VISIT www.drmixalot.com FOR MORE DETAILS

Greetings [NAME]

Dr. Mix-A-Lot, LLC would be happy to send a TIPS-certified bartender to serve your special day!

For \$180 total (gratuity included)*, we provide the following:

o One (1) professionally dressed, friendly, and knowledgeable mixologists/food servers for [hrs] drink service

o Full beverage service: wine, beer, spirits, and mixed drinks (we CANNOT provide alcohol)

o Up to an additional 1.5 hrs for Bar setup and breakdown

o Professional mixing equipment (pourers, shakers, strainers, wine key, etc.)

- o 6" Folding Table and Fine Linen (add \$30 for 1, \$50 for 2)
- o Ice (add \$0.75/lb, Recommended 1.5 lbs/customer)

o Cooler Rental: 1x 48qt. Cooler + medium Ice Tub (Add \$5/hr (excluding setup/cleanup time, minimum \$20 charge)

o Garnishes (add \$10 per garnish type or 3 for \$20)

o Plastic Cups, 10 - 120z. (add \$15 per 50ct)

o Additional 30-60min for Party Planning Consultation and Customized Drink Supplies Suggestion List (add \$25) (included for all Weddings over 80 guests and all events over 120 guests)

*Glassware fees not included, please see <u>https://bristowpartyrentals.com/food-beverage</u> for more details.

Additional Items Upon Request

\$15 charge applies to all parties over \$200 booked via GigSalad Be sure to INCLUDE YOUR EMAIL ADDRESS IN YOUR RESPONSE to avoid this additional charge!!

Receive an ADDITIONAL15% DISCOUNT from the hourly rate for allowing a tip jar (though you are by no means obligated to do so gratuity is included in all written quotes)!

***PROMOTION: TIP JAR DISCOUNT APPLIED TO ALL PARTIES BOOKED BEFORE MARCH 31, 2022!!!

If you would like to proceed, please send me your email address and address of the venue at your earliest convenience. I will have an itemized quote sent to you with the next 48hrs. We can then finalize the details over the phone if you wish. Feel free to contact me with any other questions and checkout the FAQ section of my website in the meantime. Talk to you soon!

Cheers

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: <u>drmixalot8667@gmail.com</u> website: <u>www.drmixalot.com</u>

Service rate increases \$2.75 per hour per 10 extra guests over 80 guests Additional bartenders/servers can be provided for an addition \$27/hr (\$150 minimum charge) each.

There is a \$180.00 flat rate for parties lasting three hours or less (including setup/cleanup).

EXTRA SERVICES (one time fee added to total event quote) * Specialty/Theme Cocktail Service (ex: Margaritas, Mojitos, Long Islands, etc.) Add \$5/hr (excluding setup/cleanup time, minimum \$20 charge)

* Hot Drinks and Frozen Drinks (ex: Hoddy Toddy, Daiquiri, Pina Colada, etc.) Add \$7/hr (excluding setup/cleanup time, minimum \$25 charge)

* Event Planning Services (one alcohol quantity suggestion list plus advice for alcohol, mixers, garnishes, venue, equipment, etc.) --Add \$25.00 (Charge automatically applies to weddings and events over 99 guests)

* Portable Bar Table Rental (6" foldable table with clean fine linen) --Add \$30.00 for 1, \$50.00 for 2

* Provide and Transport Ice (Recommended 1.5/lbs per guest). \$0.75/lb

(For memorial Services/Funerals : We appreciate your consideration in Dr. Mix-A-Lot, LLC for serving your event during this difficult time. We do have experience in working Memorial Services and would be happy to send a TIPS-certified bartender to assist you with the event)

List of information needed for quote

Thanks for your interest, [name]! Dr. Mix-A-Lot, LLC would be happy to send an experienced, TIPS-certified bartender to serve your event. In order to process your request, please send me the following information. I will then send you an invoice within the next 24hrs for your review. Of course I am always happy to set up a time to discuss the details over the phone as well, if you wish.

- Guest Full Name
- Event Type/Occasion
- Event Date
- Event Guest Count
- Venue type (private residence, public hall, community center, etc.)
- Venue Street Address
- <u>Beverage Service</u> Start and End Time (1.5 hour will be added to service time for setup/clean up for Events up to 99 guests, 2 hours for Events over 99 guests)
- Bar table needed? (add \$30 for 1, \$50 for 2)
- Tip Jar allowed? (15% discount if so, but no obligation if not)

- Would you like serve Specialty/Theme Cocktails (drinks containing \geq 2 liquors, ex: Margaritas, Mai Tai, Long Island) at the event? (add \$5/hr excluding setup/cleanup time for unlimited service; \$7/hr for frozen/hot drinks)

- Bartender need to provide ice? (add \$0.75/lb, recommended: 1.5/lb guest)

- Garnishes (i.e. limes, lemons, olives, cherries etc.)? (add \$10 per garnish type, or 3 types for \$25)

- Any other requests/accommodations needed?

Feel free to contact me with any other questions and checkout the FAQ section of my website in the meantime. Looking forward to working with you. Thanks for finding us!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

THUMBTACK Auto-Response leads

**VISIT www.drmixalot.com FOR MORE DETAILS*

Greetings [NAME]

Dr. Mix-A-Lot, LLC would be happy to send a TIPS-certified bartender to serve your special day!

For \$150 total (gratuity included)*, we provide the following:

o One (1) professionally dressed, friendly, and knowledgeable mixologists/food servers for [hrs] drink service

o Full beverage service: wine, beer, spirits, and mixed drinks (we CANNOT provide alcohol)

o Up to an additional 1.5 hrs for Bar setup and breakdown

o 6" Folding Table and Fine Linen (add \$25 for 1, \$40 for 2)

o Ice (add \$0.50/lb, Recommended 1.5 lbs/customer)

o Garnishes (add \$10 per garnish type or 3 for \$20)

o Professional mixing equipment (pourers, shakers, strainers, wine key, etc.)

*Glassware fees not included, please see https://www.bristowpartyrentals.com/chinaglassware for more details.

\$15 charge applies to all parties over \$200 booked via GigSalad Be sure to INCLUDE YOUR EMAIL ADDRESS IN YOUR RESPONSE to avoid this additional charge!! Receive an ADDITIONAL15% DISCOUNT from the hourly rate for allowing a tip jar (though you are by no means obligated to do so gratuity is included in all written quotes)!

***PROMOTION: TIP JAR DISCOUNT APPLIED TO ALL PARTIES BOOKED BEFORE MARCH 31, 2018!!!

If you would like to proceed, please send me your email address and address of the venue at your earliest convenience. I will have an itemized quote sent to you with the next 48hrs. We can then finalize the details over the phone if you wish. Feel free to contact me with any other questions and checkout the FAQ section of my website in the meantime. Talk to you soon!

Cheers

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: <u>drmixalot8667@gmail.com</u> website: <u>www.drmixalot.com</u>

Thanks for your response and interest, [name]! Please send me your email address and street address of the venue and I will have an itemized quote sent to you with the next 48hrs. Of course I am more than happy to discuss the details over the phone whenever you wish, as well. Just let me know what works for you. Feel free to contact me with any questions and checkout the FAQ section of my website in the meantime. Talk to you soon!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

Excellent, thanks! I will have that agreement out to you by tomorrow evening at the very latest. Feel free to contact me email/text/phone in the meantime with any additional questions.

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: <u>drmixalot8667@gmail.com</u>

Hi Kishore, Please be sure to check your email for the online agreement sent via PandaDoc (you can also follow the link below as well). Thanks for your patience and let me know if you have any questions.

Itemized quote request message

Thanks for your response and interest in Dr. Mix-A-Lot, LLC, [name]! I hope this email finds you and your family safe and well.

Attached is an itemized quote for services. For an event of this size, the quoted price includes [total hours] hrs drink service for the event +1.5 hrs for the estimated setup/clean up (Staff will arrive at XXXPM for setup and stay up to XXXPM for cleanup at no additional charge). In addition to your first time customer discount, keep in mind that you will receive an additional \$XXX discount for allowing a tip jar (though you are by no means obligated to do so; gratuity is included in all written quotes) – OR – You also received XXX in additional discounts for allowing a tip jar and being a first time customer! You are also free to request any additional services you need using the comment box provided.

Please take time to review the information and respond with any questions, preferably through email (drmixalot8667@gmail.com) or via the comment box provided through PandaDoc program. We can set up an appointment to discuss the details over the phone if you would like as well. You are otherwise free to sign the agreement if you are fsatisfied as is. Once completed, I will countersign, which will then allow you to pay the deposit online. Hope to hear back from you soon!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com

Itemized quote request message (Montague Meadows Special Rate)

Thanks for your response and interest in Dr. Mix-A-Lot, LLC, [name]!

Attached is an itemized quote for services. For an event of this size, the quoted price includes 5 hrs drink service for the event + 0.5 hrs for the estimated setup/clean up (will stay up to half an hour longer at no additional charge). You also received discounts for allowing a tip jar, as well as a special reduced rate for booking at Montague Meadows! You are also free to request any additional services you need using the comment box provided.

Please take time to review the information and respond with any questions, preferably through email (<u>drmixalot8667@gmail.com</u>) or via the comment box provided through PandaDoc program. We can set up an appointment to discuss the details over the phone if you would like as well. You are otherwise free to sign the agreement if you are satisfied as is. Once completed, I will countersign, which will then allow you to pay the deposit online. Hope to hear back from you soon!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

PandaDoc Agreement Updates and Corrections

Hi [name]

Please see the updated agreement with the following changes:

- Changed event time from 6p- 11p to 7p -11p, reducing total hours (including 1 hr setup/cleanup) from 6 to 5hrs (subtract \$40)

- Added Specialty/Theme Cocktail Service (add \$15)

- Added one (1) bartable (add \$25)

- Added XXX lbs ice (increasing total from XXX lbs to XXX lbs, add \$XX)

- Guest count reduced from 125 to 115 (subtract \$10)
- Added Garnishes (add \$25)
- Drink List and Event Planning Consultation added (add \$10)

- Added additional bartender/food server (increasing total to [Total # bartenders/food servers], add \$XXX)

- Total event quote increased from \$XXX to \$XXX; Remaining Balance from \$XXX to \$XXX

Let me know if there is anything else. You are otherwise free to sign the agreement if you are satisfied as is. Once completed, I will countersign, which will then allow you to pay the deposit online. Hope to hear back from you soon. Thanks for your correspondence and business!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

Deposit and Signed Agreement Booking Confirmation

Thanks again for your business, [name]! I just received your deposit payment confirmation and your date is officially booked for [date]. Just to confirm, your bartender will be arriving at [ADDRESS IN ALL CAPS HERE] no later than [time listed on contract] with [additional services requested], and their bartools (attire: black tie/vest, white shirt, black slacks unless otherwise specified) Please let me know if you require any additional accommodations.

I will be sure introduce you to your assigned bartender for the evening with resume and faceshot within a week of so of the event. Please do not hesitate to contact me with questions or concerns, though I'm sure we'll be in touch as the date approaches. Looking very forward to working with you!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

Deposit and Signed Agreement confirmation Alt 2

Thanks again for your business, [name]! I just received your deposit payment confirmation and your date is officially booked for [date]. Just to confirm, I will be arriving at [ADDRESS IN ALL CAPS HERE] no later than [time listed on contract] with [additional services requested], and their bartools (attire: black tie/vest, white shirt, unless otherwise specified) Please let me know if you require any additional accommodations.

Also, I'd like to introduce you to your bartender for the evening, [Name] (cc'ed). Please see [his/her] resume attached including contact information with references upon request. While I take ultimately responsibility for the quality of service, please feel free to communicate any updates or details directly to [Name]

Also, now that deposit has been received you may pay the bartender directly at the end of the party, cash or check. Please do not hesitate to contact me [either of us] with questions or concerns, though I'm sure we'll be in touch as the date approaches. Looking very forward to working with you!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

Bartender Introduction

Hi [name], hope this finds you well.

Just want to confirm we are on for [day of event]. Also, I'd like to introduce you to your bartender for the evening, [name] (cc'ed). Please see [his/her] resume attached with references upon request, as well as their contact information. While I take ultimately responsibility for the quality of service, please feel free to communicate any updates or details directly to [name]

Again to confirm, Candace will be arriving at [ADDRESS IN ALL CAPS HERE] no later than [time listed on contract] with [additional services requested], and their bartools (attire: black tie/vest, white shirt, unless otherwise specified) Also, now that deposit has been received *you may pay the bartender the Remaining Balance of [Remaining Balance total] directly* at the end of the party, cash or check. Please do not hesitate to contact either of us with questions or concerns, though I'm sure we'll be in touch as the date approaches. Looking very forward to working with you!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

Follow-up form (send within 3-7 days of the request reply)

Greetings [name here],

I would like to follow up on my previous message concerning your event. Are you still in need of bartending services? If so, please contact me at your earliest convenience or visit <u>www.drmixalot.com</u> for more information. I would be happy to negotiate a competitive rate the suits the needs of your event. Look forward to hearing from you soon!

PS-Your response either way would be GREATLY appreciated, so that we can keep our books current for openings on this day for other customers that may need it.

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667

Follow-up form2 (send within 3-7 days of sending an Agreement)

Greetings [name here],



I would like to follow up on my previous message concerning your event. Are you still in need of bartending services? If so, please contact me at your earliest convenience or visit <u>www.drmixalot.com</u> for more information. I would be happy to negotiate a competitive rate the suits the needs of your event. Look forward to hearing from you soon!

PS- Your response either way would be GREATLY appreciated, so that we can keep our books current for openings on this day for other customers that may need it.

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

I would like to follow up on my previous message concerning your event. Are you still in need of bartending services? If so, please follow the link below to review the agreement and contact me at your earliest convenience with any questions. Also, feel free to visit <u>www.drmixalot.com</u> for more information. I would be happy to negotiate a competitive rate the suits the needs of your event. Look forward to hearing from you soon!

Cheers Anton

Post-Party Thank you message

We would like to thank you so much for choosing Dr. Mix-A-Lot, LLC for your event! Things appeared to go very successfully and we hope your opinion was the same. Please let me know if there were any issues that I can address.

Your feedback is very important to this business. Dr. Mix-A-Lot, LLC appreciates any comments or testimonials you could leave on <u>GigSalad</u>, <u>Thumbtack</u>, <u>Wedding Wire</u>,. We hope to have more opportunities to take care of your bartending needs in the future. All the best until then!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

Agreement Review Follow-up and Security Deposit Request

Whenever you are comfortable enough with things to sign the agreement, you may return it by email, <u>PandaDoc®</u>, post mail, or submit it to your bartender, <u>[name]</u>, at your event. Please keep in mind, *your bartender's availability cannot be guaranteed until the Security Deposit is made* (we accept <u>Stripe</u>, <u>PayPal</u>, <u>Google Wallet</u>, <u>Venmo</u> or you may send a check by mail). Please let me know if there is anything else you like to discuss, phone or email. Looking very forward to serving your event.

Cheers.

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

Cash Bar Response

While we have done a few events like this in the past, I try to avoid it if at all possible because my company does not have a license to commercially sell alcohol. But we are technically allowed to serve alcohol from a cash bar as long as it is clear that my company is not providing and making a profit off the alcohol. I would recommend a second person to supervise the cash handling if you do choose to proceed this way

Wedding Wire Leads

Thanks for your response and interest [name]! We are exclusively a bartending business, so unfortunately cannot provide food directly. However, we can put you in touch with some caterers I've worked with in the past and we do provide our own food servers for your event as well. Please provide the following information and I will provide you an itemized quote within the next 48hrs.

- Guest Count
- Venue type (private residence, public hall, community center, etc.)
- Venue Address
- <u>Beverage Service</u> Start and End Time (1 hour will be added to service time for setup/clean up for Events up to 99 guests, 1.5 hours for Events over 99 guests)
- Bar table needed?
- Tip Jar allowed (15% discount if so, but no obligation if not)

- Specialty Drinks (drinks containing > 2 liquors, ex: Margaritas, Mai Tai, Long Island) requested?

- Bartender need to provide ice? Garnishes?
- Any other requests/accommodations needed

Feel free to contact me with any other questions and checkout the FAQ section of my website in the meantime. Looking forward to working with you. Thanks for finding us!

Cheers

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

Glassware Requests

In response to your request for glassware, I would like to introduce you to my awesome vendor, Lillian Harrison of Wild Lillies Events (cc'ed). You may check out their selection at <u>https://www.bristowpartyrentals.com/glassware-1</u>. Once you have an idea, feel free to contact Lily and she will help you handle the payment and delivery logistics. Let me know if I can assist any further with this. Thanks!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: <u>www.drmixalot.com</u>

COVID-19 LIABILITY LANGUAGE

PURCHASER(S) understand that use of services provided by PROVIDER and/or its CONTRACTOR(S) includes possible exposure to and illness from infectious diseases including, but not limited to MRSA, influenza, and COVID-19. While all necessary precautions taken by PROVIDER and/or its CONTRACTOR(S) as prescribed by federal, state, and local law, the chosen venue, and particular rules and personal discipline by PURCHASER(S) may reduce this risk, the risk of serious illness and death does exist. PURCHASER(S) knowingly and freely assume all such risks, both known and unknown, even if arising from the negligence of the releases, or others and assume full responsibility for my use of PROVIDER's services. PURCHASER(S) agrees to comply with the stated customary terms and conditions of this Agreement as well as stated by the venue for use of PROVIDER's services. If however, PURCHASER(S) observe any unusual significant hazard during my use of PROVIDER's services, PURCHASER(S) will remove themselves from participation and bring such to the attention of the PROVIDER's and/or its CONTRACTOR(S) immediately. Further, by signing this Agreement, the PURCHASER(S), heirs of the PURCHASER(S), and representatives release and hold harmless PROVIDER, customers, employees, contractors, representatives, and agents from any legal claim or liability for any exposure to and illness from infectious diseases as well as any resulting bodily injury, death, and/or personal property damage that is caused by PURCHASER(S) due to any act or omission by PROVIDER, its customers, employees, contractors, representatives, and agents. By signing this Agreement, the PURCHASER(S), heirs of the PURCHASER(S), and representatives release hold and harmless PROVIDER,

customers, employees, contractors, representatives, and agents from personal injury and property damage of any kind, known or unknown, pursuant to Section 4 of the Agreement. This Agreement binds the PURCHASER(S), heirs of the PURCHASER(S), and their representatives.

Alcohol Supplier Requests (Caterer)

ACE BEVERAGES

Regarding supplying alcohol, we work through a vendor ACE Beverages (https://www.acebevdc.com/). Once you have an idea, I will put you in contact with their representative to help you determine the optimal quantity, and handle the payment and delivery logistics.

Also do you need help finding an alcohol vendor? If so, we highly recommend ACE Beverages (<u>https://www.acebevdc.com/</u>), which can make deliveries anywhere in DC. Feel free to browse their website and let me know if you are interested (no obligation, either way). If so, I can put you in contact with their representative to help you determine the optimal quantity, and handle the payment and delivery logistics.

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

IMPECCABLE OCCASIONS

Regarding catering, we are proud to announce our partnership with Impeccable Occasions! Feel free to check out their selection at <u>https://www.impeccableoccasions.com/</u> and https://www.instagram.com/impeccableoccasionsdc/. Once you have an idea, I will put you in contact with their representative to help you determine how they can fulfill your catering needs, for both food and/or alcohol, as needed.

TOTAL WINE MD

We are also proud to announce that Dr. Mix-A-Lot, LLC is now in partnership with Total Wine & More to bring discounts to its Maryland customers! If you are interested saving 10% on select liquor and 15% on select wines, please contact me for more details. Also, feel free to visit https://www.totalwine.com/ to see their selections from Spirit Direct and Wines Direct

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: <u>www.drmixalot.com</u>

TOTAL WINE VA

We are also proud to announce that Dr. Mix-A-Lot, LLC is now in partnership with Total Wine & More to bring discounts to its Virginia customers! If you are interested saving 15% on select wines (available for pickup or delivery!), please contact me for more details. Also, feel free to visit https://www.totalwine.com/ to see their selections from Wines Direct.

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

Requests for events within 48 hours

Also, please be advised your bartender's availability cannot be guaranteed until the Security Deposit is made (we accept Stripe, PayPal, Google Wallet, Venmo). Since your event is only two days from now, the deposit MUST be made by tomorrow in order to allow enough time to secure the bartender. So if you are not able to respond by tomorrow, I will assume that you are no longer interested in hiring us for the event. Otherwise, hope to be working with you soon!

Cheers

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

Requests for events within 48 hours (Alt 2)

It can be difficult to arrange for a bartender with such short notice without firm intent, so I need to confirm your written commitment to securing our services before reaching out to my staff. If you are considering other services, it would be best to go with them. However, if you certain that you will be booking through us, then you will be guaranteed a professional bartender as long as the deposit is paid beforehand. Please confirm and I will send you the contract by 8pm tonight. Thanks!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: <u>www.drmixalot.com</u>

Events at The Lodge at Seneca Creek

FYI, The Lodge now has a new requirement that either the caterer or bartender must provide 2 dedicated food servers for the event to help out with service and trash. Please let me know if you plan to have your caterer provide this service or you need us to. If the latter, please be advised that we have a special pricing policy for in order to accommodate a fair wage for that many staff for small parties. Just wanted to give you a heads up and happy to discuss further at your request.

Party up to 80 guests, NO tip jar allowed

Greetings [NAME],

Dr. Mix-A-Lot, LLC would be happy to send an experienced, TIPS-certified bartender to serve your event!

The standard rate for a party of this size is \$40/hr (gratuity included)*. You could also receive a 15% discount for allowing a tip jar, though you are by no means obligated to do so (gratuity is included in all written quotes)! Also, you will receive 25% OFF the first hourly rate as a first time customer.

*Please confirm the total duration of the event INCLUDING one hour for setup and cleanup. We can also discuss the cost of providing glassware, if needed. I am always wiling to negotiate a competitive market rate.

Please visit http://www.drmixalot.com, for more about my company's experience. We look forward to the opportunity to making your event to remember!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: <u>www.drmixalot.com</u>

Party up to 80 guests, Tip jar ALLOWED

Greetings Sharon,

Dr. Mix-A-Lot, LLC would be happy to send an experienced, TIPS-certified bartender to serve your event!

The standard rate for a party of this size is \$40/hr (gratuity included)*. However, you received a 15% discount for allowing a tip jar, reducing the rate to \$34/hr! Also, you will receive 25% OFF the first hourly rate as a first time customer.

*Please confirm the total duration of the event INCLUDING one hour for setup and cleanup. We can also discuss the cost of providing glassware, if needed. I am always wiling to negotiate a competitive market rate.

Please visit http://www.drmixalot.com, for more about my company's experience. We look forward to the opportunity to making your event to remember!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com website: www.drmixalot.com

Party up to 80-100 guests, NO tip jar allowed

Greetings [NAME],

Dr. Mix-A-Lot, LLC would be happy to send an experienced, TIPS-certified bartender to serve your event!

The standard rate for a party of this size is \$44/hr (gratuity included)*. You could also receive a 15% discount for allowing a tip jar, though you are by no means obligated to do so (gratuity is included in all written quotes)! Also, you will receive 25% OFF the first hourly rate as a first time customer.

*Please confirm the total duration of the event INCLUDING one hour for setup and cleanup. We can also discuss the cost of providing glassware, if needed. I am always wiling to negotiate a competitive market rate.

Please visit http://www.drmixalot.com, for more about my company's experience. We look forward to the opportunity to making your event to remember!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

Party up to 80-100 guests, Tip jar ALLOWED

Greetings Sharon,

Dr. Mix-A-Lot, LLC would be happy to send an experienced, TIPS-certified bartender to serve your event!

The standard rate for a party of this size is \$44/hr (gratuity included)*. However, you received a 15% discount for allowing a tip jar, reducing the rate to \$37/hr! Also, you will receive 25% OFF the first hourly rate as a first time customer.

*Please confirm the total duration of the event INCLUDING one hour for setup and cleanup. We can also discuss the cost of providing glassware, if needed. I am always wiling to negotiate a competitive market rate.

Please visit http://www.drmixalot.com, for more about my company's experience. We look forward to the opportunity to making your event to remember!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com website: www.drmixalot.com

Events with over 120 guests

Greetings [NAME],

Dr. Mix-A-Lot, LLC would be happy to send a TIPS-certified bartender to serve your special day!

For \$ 685 total (gratuity included)*, we provide the following:

o Two professionally dressed, friendly, and knowledgeable mixologists/servers

- o Full beverage service: wine, beer, spirits, and signature drinks
- o Bar setup and breakdown
- o 6" Folding Table and Fine Linen (add \$20 for 1, \$30 for 2)
- o Up to 250lbs ice
- o Professional mixing equipment (pourers, shakers, strainers, wine key, etc.)

*Glassware fees not included, please contact me for more details.

If you like, I can send you an itemized quote for the total amount where we can negotiate a final agreement that best suits you.

Please visit http://www.drmixalot.com/ for more about my company's experience. We look forward to the opportunity to making your event one to remember!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

Events with over 120 guests, with additional services

Greetings Maxwell,

Dr. Mix-A-Lot, LLC would be happy to send an experienced, TIPS-certified bartender to serve your event!

The standard rate for a party of this size is \$40/hr (gratuity included)*. You could also receive a 15% discount for allowing a tip jar, though you are by no means obligated to do so (gratuity is included in all written quotes)! Also, you will receive 25% OFF the first hourly rate as a first time customer.

*Additional charges apply to parties over 100 guests. Please confirm the total duration of the event INCLUDING one hour for setup and cleanup. We can also discuss the cost of providing glassware, garnishes and ice if needed. I am always wiling to negotiate a competitive market rate.

Please visit http://www.drmixalot.com, for more about my company's experience. We look forward to the opportunity to making your event to remember!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC website: www.drmixalot.com

PRIVATE Events lasting 3hrs or less

[Name here],

Dr. Mix-A-Lot, LLC would be happy to send an experienced, certified bartender to serve your event!

Your event can be served for \$130 (gratuity included) which includes:

o One professionally dressed, friendly, and knowledgeable mixologists/servers o Full beverage service: wine, beer, spirits, and mixed drinks (we CANNOT provide alcohol)

o Bar setup and breakdown

o o 6" Folding Table and Fine Linen (add \$20 for 1, \$30 for 2)

- o Ice (\$0.45/lb)
- o Garnishes (add \$5 per garnish type)

o Professional mixing equipment (pourers, shakers, strainers, wine key, etc.) *Glassware fees not included, please see <u>https://www.bristowpartyrentals.com/china-</u> glassware for more details.

If you like, I can send you an itemized quote for the total amount where we can negotiate a final agreement that best suits you.

Please visit http://www.drmixalot.com/ for more about my company's experience I look forward to the opportunity to making your event one to remember!

Cheers,

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: www.drmixalot.com

Independent Contractor Agreement

Hey Ray,

I need all those that work with the business from now on to be covered under an Independent Contractor agreement. Nothing has changed since the previous draft. As before it basically state that agree to: 1) uphold the reputation of the company for excellent customer service and; (2) work as an independent contractor by arranging your own transportation and buying your own equipment/supplies as needed and; (3) Be legally liable for your own actions/insurance, and (4) responsible for your own income and tax reporting.

Thanks for your cooperation and excellent work. Looking forward to another great year of events!

Cheers,

Anton Dawson Owner Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: drmixalot8667@gmail.com website: <u>www.drmixalot.com</u>

Google Calendar Entries

NOTES:

- Bartender will arrive between 3:45 -4:30PM
- Event Guest Count: UP TO 115

ADDITIONAL ITEMS REQUESTED:

- Garnishes (Limes, Lemons, Oranges),
- 150lbs Ice

Discounts Applied:

- First time Customer Discount
- Beer and Wine Only Discount

TOTAL EVENT QUOTE: \$150.00 - ***Remaining Balance due at end of event DIRECTLY TO* BARTENDER THAT WORKS THE EVENT; this amount is subject to change based on changes in requested services.

Breakdown:

-\$52.00 - paid directly: Security Deposit
 \$2.00 : Online Payment Convenience Fee
 REMAINING BALANCE DUE TO BARTENDER = \$280.00

Anton Dawson Owner, Head Bartender Dr. Mix-A-Lot, LLC phone: (240) 780-8667 email: <u>drmixalot8667@gmail.com</u> website: <u>www.drmixalot.com</u> *Due to heavy volume, please allow up to 12-24hrs response for all correspondence. **Click here to view our calendar of events

Anton Dawson

Owner, Head Bartender

Dr. Mix-A-Lot, LLC

phone: (240) 780-8667

email: drmixalot8667@gmail.com

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*Due to heavy volume, please allow up to 12-24hrs response for all correspondence.

****Click here to view our calendar of events**